



For Immediate Release

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Pitney Bowes Awarded Field Service Leadership Honors

2005 Service Leaders of the Year Recognized for ‘Going Above and Beyond’

Stamford, Conn., June 7, 2005 - Pitney Bowes Inc. (NYSE: PBI) announced today that Timothy Donnelly, director, Workflow Solutions, Pitney Bowes Document Messaging Technologies and Patricia Rash, director, Customer Service Operations, Pitney Bowes Document Messaging Technologies, were recently honored at the Field Service Conference in Phoenix as the recipients of the 2005 Service Leader of the Year award. Organized by Worldwide Business Research LLC, the Service Leader of the Year award recognizes service and support leaders and their respective companies that have made significant contributions to the advancement of the service industry.

The Field Service Award recipients were selected by a panel of judges consisting of executives from Abbott Laboratories, GE Aircraft Engines, Honeywell and Northrop Grumman, amongst others. The Service Leader of the Year award honors individuals who have taken their organization to new heights in its service offering -- by going above and beyond -- from innovative approaches and “charting” new directions and approaches, to leading areas of business transformation and impact on the respective company and overall industry.

“These Pitney Bowes executives support the customer experience and overall satisfaction through best-in-class service initiatives, programs and processes,” said Jarrett Spagnoli, executive director, World Business Research LLC. “We were impressed with

their individual and combined focus and ability to support their commitment to a full solution offering, embodying both world-class products and service.”

Also noteworthy to the award selection committee was the fact that Pitney Bowes’ client Ron Goglia, assistant vice president, Output Distribution Services, CIGNA, nominated Donnelly and Rash for the award. “Pitney Bowes’ team demonstrated their ability to optimize throughput and increase the efficiencies and effectiveness of overall customer communication operations,” explained Goglia. “Instead of simply providing outstanding products, they work with customers to evaluate their operations, identify management strategies and practices to integrate technologies.”

Donnelly and Rash have each spent 25 years in corporate service organizations, providing support to clients and customers in a variety of worldwide markets.

About Pitney Bowes

Pitney Bowes is the world’s leading provider of integrated mail and document management systems, services and solutions. The \$5.1 billion company helps organizations of all sizes efficiently and effectively manage their mission-critical mail and document flow in physical, digital and hybrid formats. Its solutions range from addressing software and metering systems to print stream management, electronic bill presentment and presort mail services. The company’s 85 years of technological leadership have produced many major innovations in the mailing industry, and it is consistently on the Intellectual Property Owner’s list of top U.S. patent holders. With approximately 35,000 employees worldwide, Pitney Bowes serves more than 2 million businesses through direct and dealer operations. More information about the company can be found at www.pb.com.

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